(a component unit of Massachusetts College of Liberal Arts)

FINANCIAL STATEMENTS

JUNE 30, 2022

(a component unit of Massachusetts College of Liberal Arts)

Financial Statements

June 30, 2022 and 2021

CONTENTS

Independent Auditors' Report	1-3
Financial Statements:	
Statements of Financial Position	4
Statements of Activities and Changes in Net Assets	5-6
Statements of Functional Expenses	7
Statements of Cash Flows	8-9
Notes to the Financial Statements	10-29
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	30-31



INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Massachusetts College of Liberal Arts Foundation, Inc. North Adams, Massachusetts

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of Massachusetts College of Liberal Arts Foundation, Inc. (a component unit of the Massachusetts College of Liberal Arts), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Massachusetts College of Liberal Arts Foundation, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Massachusetts College of Liberal Arts Foundation, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts College of Liberal Arts Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in the United States of America and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards in the United States of America and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Massachusetts College of Liberal Arts Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Massachusetts College of Liberal Arts Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 6, 2022, on our consideration of Massachusetts College of Liberal Arts Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Massachusetts College of Liberal Arts Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Massachusetts College of Liberal Arts Foundation's internal control over financial reporting and compliance.

Certified Public Accountants Braintree, Massachusetts

O'Connor + Drew, S.C.

October 6, 2022

(a component unit of Massachusetts College of Liberal Arts)

Statements of Financial Position

June 30, 2022 and 2021

(a component unit of Massachusetts College of Liberal Arts)

Statements of Financial Position

June 30,

Assets

		2022	2021
Current Assets:			
Cash and equivalents	\$	95,605	\$ 86,954
Restricted cash		2,025,312	1,449,214
Investments		14,573,975	17,383,639
Unconditional promises to give		774,713	498,723
Prepaid expenses		46,764	25,000
Total Current Assets	_	17,516,369	19,443,530
Property and Equipment, net		3,668,192	2,487,782
Other Asset Unconditional promises to give, net of current portion	_	1,858,031	1,695,372

Total Assets <u>\$ 23,042,592</u> <u>\$ 23,626,684</u>

Liabilities and Net Assets

	<u>2022</u>	<u>2021</u>
Current Liabilities:		
Current portion of long-term debt	\$ 74,991	\$ 72,945
Current portion of charitable gift annuity liability	2,250	2,250
Accounts payable and accrued expenses	191,693	15,063
Deferred revenue	_	13,300
Due to Massachusetts College of Liberal Arts	234,170	 116,184
Total Current Liabilities	503,104	 219,742
Long-Term Liabilities:		
Long-term debt, net of current portion	1,605,616	911,193
Charitable gift annuity liability, net of current portion	20,073	22,323
Charitable gift aimuity hability, het of current portion	20,075	 22,323
Total Long-Term Liabilities	1,625,689	 933,516
Total Liabilities	2,128,793	 1,153,258
Net Assets:		
Without donor restrictions:		
Board designated	738,991	891,569
Undesignated	1,456,423	1,446,478
With donor restrictions	 18,718,385	 20,135,379
Total Net Assets	 20,913,799	 22,473,426
Total Liabilities and Net Assets	\$ 23,042,592	\$ 23,626,684

(a component unit of Massachusetts College of Liberal Arts)

Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2022

		hout Donor		Vith Donor		TD 4 1
G	Re	<u>estrictions</u>	<u>K</u>	estrictions		Total
Support and Revenues:						
Contributions of cash and other financial assets	\$	456,676	\$	2,074,809	\$	2,531,485
Contributions of nonfinancial assets		131,770		-		131,770
Special events		13,909		_		13,909
Investment return		(117,009)		(2,226,497)		(2,343,506)
Rental income		211,632		_		211,632
Net assets released from restrictions		1,265,306		(1,265,306)		
Total Support and Revenues		1,962,284		(1,416,994)		545,290
Contributions, Scholarships and Expenses:						
Program services		1,426,218		_		1,426,218
Administrative expenses		379,419		-		379,419
Fundraising		299,280				299,280
Total Contributions, Scholarships and Expenses		2,104,917				2,104,917
Changes in Net Assets		(142,633)		(1,416,994)		(1,559,627)
Net Assets, Beginning of Year		2,338,047		20,135,379		22,473,426
Net Assets, End of Year	<u>\$</u>	2,195,414	<u>\$</u>	18,718,385	<u>\$</u>	20,913,799

(a component unit of Massachusetts College of Liberal Arts)

Statement of Activities and Changes in Net Assets

For the Year Ended June 30, 2021

	Wit	hout Donor	V	Vith Donor	
	Re	estrictions	<u>R</u>	Restrictions	<u>Total</u>
Support and Revenues:					
Contributions of cash and other financial assets	\$	215,658	\$	684,788	\$ 900,446
Contributions of nonfinancial assets		116,376		-	116,376
Special events		4,086		-	4,086
Investment return		164,167		3,504,480	3,668,647
Rental income		205,632		-	205,632
Net assets released from restrictions		1,334,887		(1,334,887)	
Total Support and Revenues		2,040,806		2,854,381	 4,895,187
Contributions, Scholarships and Expenses:					
Program services		1,368,038		-	1,368,038
Administrative expenses		328,807		-	328,807
Fundraising		90,745		<u>-</u>	 90,745
Total Contributions, Scholarships and Expenses		1,787,590			 1,787,590
Changes in Net Assets		253,216		2,854,381	3,107,597
Net Assets, Beginning of Year		2,084,831		17,280,998	 19,365,829
Net Assets, End of Year	\$	2,338,047	\$	20,135,379	\$ 22,473,426

MASSACHUSETTS COLLEGE OF LIBERAL ARTS FOUNDATION, INC. (a component unit of Massachusetts College of Liberal Arts)

Statements of Functional Expenses

For the Year Ended June 30,

			2022						2021	1	
	Риссиот	Management	=				D	200	Management		
	Services	and General	폡	Fundraising	Total	<u>[a]</u>	Ser	Services	General	Fundraising	<u>Total</u>
Contributions, Scholarships and Expenses:	penses:										
Contributions to Massachusetts											
College of Liberal Arts (MCLA)	\$ 750,862	\$	⊗	1	S	750,862	\$	846,441 \$	1	•	\$ 846,441
Scholarships for benefits of											
MCLA students	675,356		,	•	J	575,356		521,597	1	1	521,597
Contributed services	•	128,592	92	•	7	128,592		ı	112,476	•	112,476
Depreciation	•	92,2	73	•		92,273		ı	83,381	•	83,381
Subscriptions, dues and fees	•	18,2	09	26,545		44,805		ı	11,954	31,157	43,111
Interest	•	45,0	54	•		45,054		ı	40,667	1	40,667
Professional fees	•	28,420	20	247,825	7	276,245		ı	36,939	49,200	86,139
Special events	•			14,144		14,144		ı	1	1	1
Insurance	•	30,084	84	•		30,084		ı	25,317	1	25,317
Office expenses	•	9	633	4,066		4,699		ı	7,310	3,668	10,978
Conferences, meetings and events	•	2,8	01	386		3,187		ı	1,036	1	1,036
Advertising and promotion	•	3,103	03	6,314		9,417		ı	199	6,720	6,919
Repairs and maintenance	•	28,6	45	•		28,645		1	9,528	1	9,528
Real estate taxes		1,554	54			1,554		'			1
	\$ 1,426,218	\$ 379,419	19 S	299,280	\$ 2.1	2,104,917	~	1.368.038	328,807	\$ 90,745	\$ 1.787.590

(a component unit of Massachusetts College of Liberal Arts)

Statements of Cash Flows

For the Years Ended June 30,

	<u>2022</u>	<u>2021</u>
Cash Flows from Operating Activities:	<u> </u>	
Changes in net assets	\$ (1,559,627)	\$ 3,107,597
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
Depreciation	92,273	83,381
Investment returns	2,572,222	(3,480,976)
Loan origination fees	2,711	595
Changes in assets and liabilities:		
Prepaid expenses and other assets	(21,764)	5,020
Unconditional promises to give	(438,649)	357,923
Accounts payable and accrued expenses	176,630	5,585
Deferred revenue	(13,300)	13,300
Due to Massachusetts College of Liberal Arts	117,986	(41,911)
Net Adjustments	2,488,109	(3,057,083)
Net Cash Provided by Operating Activities	928,482	50,514
Cash Flows from Investing Activities:		
Purchase of property and equipment	(1,272,683)	(205,136)
Purchase of investments	(2,971,272)	(2,512,512)
Proceeds from sale of investments	3,208,714	2,335,189
Net Cash Applied to Investing Activities	(1,035,241)	(382,459)

(a component unit of Massachusetts College of Liberal Arts)

Statements of Cash Flows - Continued

For the Years Ended June 30,

	<u>2022</u>	<u>2021</u>
Cash Flows from Financing Activities:		
Payments on long-term debt	\$ (61,313)	\$ (70,531)
Proceeds on long-term debt	755,071	-
Payments on charitable gift annuity	(2,250)	(2,250)
Net Cash Provided by (Applied to) Financing Activities	691,508	(72,781)
Net Increase (Decrease) in		
Cash, Cash Equivalents, and Restricted Cash	584,749	(404,726)
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year	1.536.168	1,940,894
Cubit, Cubit Equitations, and Restricted Cubit, Beginning of Tear	1,000,100	
Cash, Cash Equivalents, and Restricted Cash, End of Year	\$ 2,120,917	\$ 1,536,168
Cook and agriculants and restricted each consist of the follo	.	
Cash, cash equivalents, and restricted cash consist of the followal cash and equivalents	\$ 95,605	\$ 86,954
Restricted cash	2,025,312	1,449,214
Total	<u>\$ 2,120,917</u>	\$ 1,536,168
Non-cash transactions:		
Refinance of long-term debt	\$ 321,963	\$ -
Loan origination fees	8,753	
	<u>\$ 330,716</u>	<u>\$</u>

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 1 - **Organization**

The Massachusetts College of Liberal Arts Foundation, Inc. (the "Foundation") is a not-for-profit organization, whose purpose is to solicit and receive funds for aiding and participating in the development and improvement of the Massachusetts College of Liberal Arts (the "College"). In addition, the Foundation provides scholarships and financial aid to students attending the College. The purposes of the Foundation are promoted through educational and research programs directed towards individuals, organizations (private and governmental), and the community. The Foundation operates primarily in Massachusetts and receives most of its revenues from donations.

The Governor of Massachusetts declared a state of emergency due to the COVID-19 outbreak from March 2020 to June 2021. The state of emergency affected the Foundation's operations, including the Foundation's ability to fundraise. The COVID-19 crisis created volatility in the financial markets and uncertainty in the overall economy. Management took steps, such as reducing discretionary expenses, to mitigate the effects on operations. Management cannot reasonably estimate the duration or future effects of these events on operations.

Note 2 - Summary of Significant Accounting Policies

Basis of Presentation and Accounting

The accompanying financial statements have been prepared utilizing the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America, which requires the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> – Net assets that are not subject to donor-imposed restrictions and may be expensed for any purpose in performing the objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and Board of Directors.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Basis of Presentation and Accounting - continued

<u>Net assets with donor restrictions</u> – Net assets subject to stipulations imposed by donors and grantors. Some restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Foundation's ongoing purpose and the return earned on investments. Nonoperating activities are limited to activities considered to be of a more unusual or nonrecurring nature.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require. As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements. Significant estimates and assumptions are required as part of determining the present value of unconditional promises to give, allowance for doubtful accounts, estimating depreciation, and valuing the annuity payable.

Cash and Equivalents

The Foundation considers all highly liquid instruments with an original maturity of three months or less to be cash equivalents. Certain banking institutions that hold the Foundation's funds obtained specific depository insurance to mitigate the Foundation's credit risk associated with funds deposited in excess of federally insured levels.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Restricted Cash

The Foundation's restricted cash consists of funds set aside for donor's restrictions.

Investments

Investments are initially reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment return in the statements of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date.

Unconditional Promises to Give

Unconditional promises to give that are expected to be collected within one year are recognized as revenue at net realizable value in the period in which a formal pledge is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows using a risk-free rate of return applicable to the years in which a promise is received. The discounts on those amounts are computed using rates at June 30, 2022 and 2021 of 5.1%. Discount amortization is included in contribution revenue. Conditional promises to give are not recognized as revenue until the condition has been satisfied.

Revenue with Customers

The Foundation has a golf tournament and other special events for the general public. The transaction price is consideration that the Foundation expects to receive for entrance fee and sponsorships. The Foundation collects payment at the time of registration, or shortly thereafter. Any collections prior to the event occurrence are recognized as deferred revenue on the Statements of Financial Position until the event occurs. The Foundation considers the performance obligation to be the event and recognizes revenue at the time the event occurs. The Foundation's revenues and cash flows are correlated to the general conditions of the economy. Contract liabilities represent payments the Foundation receives in advance of the event. Contract liabilities are presented in the Statements of Financial Position as deferred revenue, if applicable.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Contributions

Contributions are recognized as revenue when the conditions contained in the respective agreement have been met. Contributions are conditional if there is a barrier that must be overcome before the recipient is entitled to the asset transferred and the donor has the right to request the asset back if it was not used properly.

Unconditional contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding the purpose and how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

Property and Equipment

Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to purchase property and equipment are reported as restricted contributions. Absent donor-imposed restrictions regarding how long those donated assets must be maintained, the Foundation considers them to be unrestricted assets when they are first placed in service as instructed by the donor. Equipment is depreciated using the straight-line method. Buildings and building improvements are depreciated over useful lives of 40 years, land improvements for 15 years, and furniture and fixtures for 7 years. The costs of normal maintenance and repairs that do not add value or materially extend the useful life of the asset are expensed as incurred.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Income Taxes

Accounting principles generally accepted in the United States of America require an entity to assess the probability that a tax position has a "more likely than not" sustainability after review by tax authorities. If a tax position is deemed not to meet this threshold, any unrecognized tax benefits and costs are estimated and recognized. Tax returns are routinely open for review by the tax authorities for three years from their due date. In certain circumstances, the statute of limitations may remain open indefinitely. As a not-for-profit entity, the Foundation is exempt from income taxes; the Foundation may, however, be subject to tax on unrelated business income.

The Foundation has been notified by the Internal Revenue Service that it meets the qualifications to be classified as a tax-exempt entity under section 501(c)(3) of the Internal Revenue Code. However, rental income from debt-financed property is not directly related to the Foundation's tax-exempt purpose and is subject to federal and state taxation as unrelated business income. The Foundation paid no income taxes for such unrelated business income in 2022 and 2021.

Reclassification

Certain amounts in the 2021 financial statements have been reclassified to conform to the 2022 financial statement presentation.

Endowment Funds

Massachusetts law requires not-for-profit organizations and other entities that receive donor contributions to operate in conformity with its enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). In the absence of overriding explicit donor stipulations, UPMIFA prescribes guidelines for expenditures of donor-restricted funds and focuses on the prudent spending of the entire donor-restricted fund, including accumulated earnings, rather than the historical dollar concept. UPMIFA's requirement that amounts may be appropriated for expenditure only after careful consideration of the seven factors outlined in its spending guidelines is bolstered by its intent to have the governing board of the organization make its decisions in light of the donor's intended purpose of the endowment fund, stipulated or otherwise.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Endowment Funds - continued

UPMIFA requires donor-restricted funds to be classified in accordance with their restrictions. Gains on endowment funds and other amounts permitted to be disbursed in accordance with the donors' stipulations must be classified as with donor restrictions until approved for expenditure by the organization. Earnings on endowment funds that have not yet been specifically approved for expenditure, but will be, must also be classified as with donor restrictions until approved for expenditure by the organization. Unconditional promises to give that are restricted by donors for investment in perpetuity are not considered endowment net assets until the proceeds have been received and added to the investments held for endowments. These assets are classified as "with donor restrictions". Net unconditional promises to give of \$2,632,744 and \$2,194,095 are recorded as with donor restrictions at June 30, 2022 and 2021, respectively.

The Foundation's Board classifies donor-restricted funds and earnings thereon in accordance with applicable state law as interpreted by the Attorney General. Endowment fund assets are appropriated for expenditure in accordance with the directions and/or intent of the donor. The Foundation's investment policy for endowment funds is intended to preserve capital to the extent possible and provide a reasonably predictable stream of revenue to provide appropriate funding to the programs supported by endowment funds.

From time to time, the fair values of endowment fund assets may, due to unfavorable market fluctuations, fall below the level that donors require to be retained for a perpetual duration. The decline below the required perpetual duration, commonly referred to as "underwater", is reported as losses within net assets with donor restrictions. The Board of Directors have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. As of June 30, 2022 and 2021, the Foundation did not have endowment funds below the amount of the donor required levels.

Charitable Gift Annuity

Under charitable gift annuity contracts, the Foundation receives irrevocable title to contributed assets and agrees to make fixed-period payments over the remaining life of the donor and secondary beneficiary. Contributed assets are recorded at fair value at the date of receipt and a liability is established for the present value of future annuity payments. The assets to fund these liabilities are maintained in separate accounts and are included in investments on the statements of financial position.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

Charitable Gift Annuity - continued

At the date the annuity is entered, the excess of contributed assets over the annuity liability is recorded as unrestricted contribution revenue. Any subsequent gain or loss resulting from the computation of the liability for the present value of future annuity payments performed on an annual basis is recorded as without donor restrictions change in the value of charitable gift annuities.

Upon termination of the annuity contract, any remaining liability is recognized as change in value of charitable gift annuities on the statements of activities.

In-Kind Support

Donated materials are recorded at fair market value as both revenue and expense in the statements of activities and changes in net assets. The Foundation receives a significant amount of contributed time from volunteers that does not meet the requirements of a monetary contribution and, accordingly, the value of these services has not been reflected in these financial statements.

Functional Allocations of Expenses

Expenses are categorized by program services, management and general, or fundraising on a direct identification basis, where practical, and on a percentage allocation basis based on management's judgement. A variety of cost allocation techniques are used such as time and effort and square footage.

Adoption of new Accounting Pronouncement

The Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2020-07, Not-for-Profit Entities: Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. This pronouncement requires not-for-profit entities to present contributed non-financial assets in the statement of activities as a line that is separate from other contributions and provide additional disclosure information related to these items. The Foundation adopted the provisions of ASU 2020-07 on a retrospective basis as of July 1, 2020. Certain amounts in the prior year statement of activities have been restated to conform to this presentation, but, net assets were not impacted.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 2 - Summary of Significant Accounting Policies - Continued

New Accounting Pronouncement

FASB issued ASU 2016-02, *Leases*, which is effective for periods beginning after December 15, 2021. The purpose of this pronouncement will require lessees to recognize on their statements of financial position the rights and obligations resulting from leases categorized as operating leases as assets and liabilities. It provides for an election on leases with terms of less than twelve months to be excluded. Management is in the process of evaluating this pronouncement and has not yet determined its impact on the financial statements.

Note 3 - <u>Unconditional Promises to Give</u>

Unconditional promises to give are discounted at 5.1% and consist of the following at June 30,:

	<u>2022</u>	<u>2021</u>
Receivable in less than one year Receivable in one to five years Receivable in greater than five years Less: discount to net present value	\$ 814,078 1,974,872 280,000 436,206	\$ 522,625 1,838,205 280,000 446,735
Present value of unconditional promises to give Less: current unconditional promises to give	2,632,744 	2,194,095 498,723
Unconditional Promises to Give, Net of Current Portion	\$ <u>1,858,031</u>	\$ <u>1,695,372</u>

Note 4 - Fair Value Measurements

Financial Accounting Standards Codification ("ASC") 820-10 establishes a framework for measuring fair value, which provides a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The highest priority is assigned to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 4 - Fair Value Measurements - Continued

Level 1	Inputs to	the	valuation	methodology	are	unadiusted	auoted

prices for identical assets or liabilities in active markets that

the Foundation has the ability to access.

Level 2 Inputs to the valuation methodology include:

• Quoted prices for similar assets or liabilities in active markets;

- Quoted prices for identical or similar assets or liabilities in inactive markets:
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by, observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2022.

Equities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual funds: Valued at the net asset value ("NAV") of the shares held by the Foundation at year-end.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 4 - Fair Value Measurements - Continued

Corporate bonds: Valued at market price quotations.

Certificates of deposit: Valued based upon original investment plus interest accumulated at year-end.

Charitable gift annuity: Valued at the present value of future payments to be made to the donor or other non-charitable beneficiary computed based upon the corresponding life expectancy or set term.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level the Foundation's assets measured on a recurring basis:

Assets at Fair Value as of June 30, 2022

	Level 1	Level 2 Level 3		Total
Mutual funds:				
Fixed income funds	\$ 3,000,492	\$ -	\$ -	\$ 3,000,492
Other funds	5,347,711	_	-	5,347,711
Equities:				
Blended index funds	368,538	-	-	368,538
Other index funds	4,637,518	-	-	4,637,518
Corporate bonds	-	663,139	-	663,139
Certificates of deposit	498,690	-	-	498,690
Cash and equivalents	57,887			<u>57,887</u>
Total Assets at Fair Value	\$ <u>13,910,836</u>	\$ <u>663,139</u>	\$	\$ <u>14,573,975</u>
Charitable gift annuity liability	\$ <u> </u>	\$ <u> </u>	\$ <u>(22,323)</u>	\$ <u>(22,323)</u>

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 4 - Fair Value Measurements - Continued

Assets at Fair Value as of June 30, 2021

	Level 1	Level 2	Level 3	<u>Total</u>
Mutual funds:				
Fixed income funds	\$ 3,551,181	\$ -	\$ -	\$ 3,551,181
Other funds	8,134,710	-	-	8,134,710
Equities:				
Blended index funds	420,592	_	-	420,592
Other index funds	4,310,418	_	-	4,310,418
Corporate bonds	-	207,492	-	207,492
Certificates of deposit	707,424	-	-	707,424
Cash and equivalents	51,822			51,822
Total Assets at Fair Value	\$ <u>17,176,147</u>	\$ <u>207,492</u>	\$	\$ <u>17,383,639</u>
Charitable gift annuity liability	\$	\$	\$ <u>(24,573)</u>	\$(24,573)

Charitable Gift Annuity Liability

The Level 3 charitable gift annuity liability is valued using the income approach, in the form of present value using a payout rate of 4.50% as determined by the 2012 American Council on Gift Annuities ("ACGA") Table as of June 30, 2022 and 2021. The discount rate is the IRS published applicable federal rate. The following table sets forth a summary of changes in the fair value of the Foundation's Level 3 liability for the years ended June 30,:

	<u>2022</u>	<u>2021</u>
Balance, beginning of year Settlements	\$ 24,573 2,250	\$ 26,823
Balance, end of year	\$ <u>22,323</u>	\$ <u>24,573</u>

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 5 - **Property and Equipment**

Property and equipment consist of the following at June 30,:

	<u>2022</u>	<u>2021</u>
Land	\$ 473,882	\$ 438,705
Buildings	1,929,564	1,675,972
Furniture and fixtures	45,613	45,613
Improvements	<u>2,685,276</u>	1,701,362
Total	5,134,335	3,861,652
Less: accumulated depreciation	1,466,143	1,373,870
Land, Property and Equipment, net	\$ <u>3,668,192</u>	\$ 2,487,782

Note 6 - **Related Party Transactions**

Professional Fees

A Foundation Director is an employee of the financial services company that manages the Foundation's investments and has issued a mortgage note to the Foundation. The Board of Directors is aware of the Director's relationship with the financial services company and excludes the Director from votes and discussions related to these matters. During the years ended June 30, 2022 and 2021, approximately \$86,000 and \$76,000, respectively, was paid for investment advisory services; and approximately \$17,000 and \$15,000 was paid annually as interest on the mortgage note to the above related party.

The Foundation also has Directors that are employees at the other institutions that have issued mortgage notes to the Foundation. One institution with two employees on the Foundation's Board of Directors was paid mortgage interest of approximately \$22,000 and \$26,000 and the other institution with one employee on the Foundation's Board of Directors was paid was paid mortgage interest of approximately \$4,000 and \$0 at June 30, 2022 and 2021, respectively.

Due to Massachusetts College of Liberal Arts

Due to Massachusetts College of Liberal Arts represents endowment funds held by the Foundation on behalf of the College and amounts not yet distributed for scholarships and educational programs.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 7 - **Long-Term Debt**

At June 30, long-term debt consists of the following:	2022	2021
Mortgage note payable to MountainOne Bank, payable in monthly payments of \$4,269, including interest at 4.82% through March 2029. Secured by real property. This note was refinanced in September 2021.		\$ 330,787
Mortgage note payable to MountainOne Bank, payable in monthly payments of \$3,024. Interest is fixed at 3.25% for the first five years adjusting to FHLBB 5 Year Classic Advance Rate plus 200 BPS with a floor of 3.25%. Maturing October 2041. Secured by real property.	518,504	-
Mortgage note payable to Adams Community Bank, payable in monthly payments of \$4,269. Interest is fixed at 4.5% for the first five years adjusting to FHLB Rate plus 2.75% with a floor of 4.5% and ceiling of 16%. Maturing May 2042. Secured by real property.	552,094	-
Mortgage note payable to Greylock Federal Credit Union, payable in monthly payments of \$4,948, including interest at 3.37% through June 2035. The mortgage is secured by real property.	622,546 1,693,144	659,847 990,634
Less: Loan origination fees	12,537	6,496
Long Term Debt, net	1,680,607	984,138
Less: Current portion of long-term debt	74,991	72,945
Total Long-Term Debt, Net of Current Portion	\$ <u>1,605,616</u>	\$ <u>911,193</u>

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 7 - Long-Term Debt - Continued

Future principal payments subsequent to June 30, 2022 are as follows:

Years Ending	
June 30,	
2023	\$ 74,991
2024	77,686
2025	80,720
2026	83,750
2027	86,473
Thereafter	1,276,987
Total	\$ 1,680,607

Line of Credit

The Foundation has a revolving line of credit with MountainOne Bank of \$250,000. The interest rate on the line of credit is based on the prime rate (4.75% and 3.25% at June 30, 2022 and 2021, respectively). The Foundation has no debt related to this agreement at June 30, 2022 and 2021.

Note 8- Net Assets

Net Assets Without Restrictions

Net assets without donor restrictions comprise the receipt of funds relating to activities the Foundation engages in that are not restricted in nature, and gains on endowed assets. Board-designated endowment funds are funds earmarked by the Foundation's Board to be invested to provide income for specific purposes, including the library, seminars, and scholarships.

Net Assets with Restrictions

Net Assets with restrictions consist of the following at June 30,:

	<u>2022</u>	<u>2021</u>
Educational programs Student scholarships Time restrictions	\$ 11,015,008 7,501,860 201,517	\$ 11,570,732 8,564,647
	\$ <u>18,718,385</u>	\$ 20,135,379

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 8- Net Assets - Continued

Net Assets with Restrictions - continued

Included in net assets with restrictions are certain net assets to be held in perpetuity. The purpose for these net assets for the years ended June 30, are as follows:

	<u>2022</u> <u>2021</u>
Educational programs Student scholarships	\$ 8,581,810 \$ 8,531,658 5,765,481 5,579,766
	\$ 14,347,291 \$ 14,111,424

Net Assets Released from Restrictions

Net assets released from donor restrictions satisfying the purposes specified by the donors for the years ended June 30, are as follows:

•		<u>2022</u>		<u>2021</u>
Educational programs Student scholarships	\$	589,950 675,356	\$	813,290 521,597
	\$:	1,265,306	\$_	1,334,887

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 9 - **Endowment Net Assets**

Changes in endowment net assets for the years ended June 30, 2022 and 2021 are as follows:

	Without Donor Restriction	With Donor <u>Restriction</u>	<u>Total</u>
Endowment net assets, at June 30, 2020	\$ 741,568	\$ 14,728,980	\$ 15,470,548
Investment return Contributions Amounts appropriated for	167,921	3,504,480 1,042,711	3,672,401 1,042,711
expenditure	<u>(17,920</u>)	(1,334,887)	(1,352,807)
Endowment net assets, at June 30, 2021	891,569	17,941,284	18,832,853
Investment return Contributions Amounts appropriated for	(116,827)	(2,226,497) 1,636,160	(2,343,324) 1,636,160
expenditure	<u>(35,751</u>)	(1,265,306)	(1,301,057)
Endowment net assets, at June 30, 2022	\$ <u>738,991</u>	\$ <u>16,085,641</u>	\$ <u>16,824,632</u>

The balance held as endowment net assets consists of funds held as cash or investments. Contributions to the endowment include both current year revenues as well as collections on receivables from prior years.

Note 10 - Contributed Nonfinancial Assets

During the years ended June 30, 2022 and 2021, contributed nonfinancial assets recognized within the statements of activities included:

	<u>2022</u>	<u>2021</u>
Services from College employees Equipment and other gifts	\$ 128,592 3,178	\$ 112,476 3,900
	<u>\$ 131,770</u>	\$ 116,376

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 10 - Contributed Nonfinancial Assets - Continued

Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

The College provides use of its personnel to the Foundation without charge to assist with accounting and development. The fair value of these services is determined by the cost incurred by the College. Equipment and other gifts are generally restricted by the donor. These amounts are not held by the Foundation, but are released over to the College for their proper use. Fair value of the equipment is determined by the donor in conjunction with College personnel.

Note 11 - Concentrations, Risks and Uncertainties

Cash

From time to time, cash balances at financial banking institutions exceeded the federally insured limit. For certain accounts, the Foundation has obtained specific depository insurance to mitigate the risks associated with funds deposited in excess of federally insured limits. For those accounts not insured, management monitors the financial condition of these financial institutions, along with its balances in cash, to keep this potential risk at a minimum. At June 30, 2022 and 2021, all deposits were insured.

Investments

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. The Foundation's holdings of equities, fixed-income funds, and certificates of deposit are held in a brokerage account with a national brokerage firm. These accounts are protected by the Securities Investor Protection Corporation ("SIPC"). In the event of broker-dealer failure, up to \$500,000 in these accounts will be protected from loss. The SIPC insurance does not protect against market losses on investments. The Foundation's investments in common pooled funds are not covered under SIPC insurance.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 11 - Concentrations, Risks and Uncertainties - Continued

Uncertainties

The Foundation is highly dependent on donor contributions and fundraising efforts. Although management believes that it will have sufficient funds to meet its operating expenses for the remainder of the fiscal year between funds already available and promised grants, there is no guarantee that their grants and fundraising activities will continue into future years.

Note 12 - Leases

The Foundation leases property to the Commonwealth of Massachusetts for use by the College under a ten-year agreement expiring on September 30, 2027. Total rental revenue for the fiscal years ended 2022 and 2021 was approximately \$211,000 and \$205,000, respectively. Future minimum rental revenue under the lease agreements are as follows:

Years Ending <u>June 30,</u>	
2023	\$ 189,632
2024	189,632
2025	189,632
2026	189,632
2027	189,632
Thereafter	31,605
Total	\$ 979,765

Note 13 - Supplemental Cash Flow Information

During the years ended June 30, 2022 and 2021, the Foundation paid \$42,343 and \$40,072 for interest, respectively.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 14 - Availability and Liquidity

The following represents the Foundation's financial assets available to meet general expenditures within one year at June 30,:

Financial assets at year-end: Current assets: Cash and equivalents Investments Unconditional promises to give	\$ 2,120,917 14,573,975 774,713 17,469,605	498,723
Less: amounts not available to be used within one year: Board designated net assets Net assets with donor restrictions	738,991 18,718,385 19,457,376	891,569 20,135,379 21,026,948
Addback: Endowment drawdown for operations Unconditional promises to give available for operations Donor restricted net assets included as a non-current asset	478,222 201,517 <u>1,858,031</u>	246,595 - 1,695,372
Financial assets available to meet general expenditures within one year	\$ 2,537,770 549,999	1,941,967 \$ 333,549

The Foundation reviews its cash position on a regular basis to ensure that adequate funds are on hand to meet expenses. If funds are needed for expenses, management can liquidate its short-term investments or request the Board undesignate previously designated assets. As allowed under UPMIFA, the Board can elect to drawdown a percentage of the endowment each year to go towards the operations of the Foundation. This amount is recorded as with donor restrictions until earned in the following fiscal year. The Foundation also has a revolving line of credit of \$250,000 which it could draw upon. In addition, management can review discretionary spending to meet certain cash needs. As of June 30, 2022 and 2021, management believes the Foundation has no liquidity issues.

(a component unit of Massachusetts College of Liberal Arts)

Notes to the Financial Statements - Continued

June 30, 2022 and 2021

Note 15 - Management's Acceptance of Financial Statements

Management has evaluated subsequent events through OPEN, the date for which the financial statements were available for issuance. Management accepted the financial statements and did not identify any events subsequent to June 30, 2022 requiring disclosure in these financial statements.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Massachusetts College of Liberal Arts Foundation, Inc. North Adams, Massachusetts

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Massachusetts College of Liberal Arts Foundation, Inc. (a component unit of the Massachusetts College of Liberal Arts), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 6, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Massachusetts College of Liberal Arts, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Massachusetts College of Liberal Arts Foundation, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Massachusetts College of Liberal Arts Foundation, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Massachusetts College of Liberal Arts Foundation, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audits, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants Braintree, Massachusetts

O'Connor + Drew, P.C.

October 6, 2022